



**REQUEST FOR QUALIFICATIONS  
FOR  
DESIGN-BUILD TEAMS**

**January 29, 2025**

For

**Washington State University  
Firstenburg Fountain and Dengerink Building Column  
Repairs**

By

Facilities Services, Capital

**Statement of Qualifications Deadline: February 12, 2026, 3:00pm**

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- 8. Vancouver SDS updated 2020 ver4

**I. INTRODUCTION**

**ABOUT THE PROJECT**

Washington State University is soliciting written Statements of Qualifications (SOQ's) from Design-Build Teams interested in providing design and construction services for the Washington State University Firstenburg Fountain and Dengerink Building Column Repairs on the Vancouver Campus. The University is utilizing the Design-Build alternative public works contracting procedures authorized under chapter 39.10 RCW.

- The Design-Build Method has proven to bring value to University projects, expediting design and construction.
- Provides the opportunity to assemble the creativity of the Pacific Northwest's AEC industry in proposing innovative design solutions.
- Provides opportunity for greater innovation or efficiencies between the designer and the builder.
- Provides the opportunity to begin on site work early before all the design is completed allowing the campus safety concerns and funding timelines to be met.

Washington State University seeks collaborative partners who are committed to a progressive design-build process on the Firstenburg Fountain and Dengerink Building Column Repairs project. This process shall be truly integrated (design and construction mutually informing the development of the project) and shall engage the University stakeholders in a process that will ensure a site and campus-specific solution.

- The University is specifically seeking a Team committed to mitigating the safety risks in a timely manner.
- This project is a great candidate for small and underutilized firms to venture into Design-Build.
- If a larger firm is interested in this project. The University is very interested in knowing how the Design-Build team will include small and underutilized businesses and ensure their continued success.

Team members selected and identified in response to the SOQ should be limited to the builder and the prime designer; further selection of sub-tier contractors and design professionals will occur after a finalist is selected and in consult with the Owner.

**POINT OF CONTACT**

All questions regarding this Design-Build Procurement shall be addressed to:

**Jason Baerlocher, Senior Project Manager**

[jason.baerlocher@wsu.edu](mailto:jason.baerlocher@wsu.edu)

Phone: 509-335-9012

Design-Build Teams are cautioned that the 'Point of Contact' is the only person that shall be contacted throughout the Request for Qualifications (RFQ) and Request for Proposals (RFP) Phases. Any contact by Design-Build Team members with any other individuals, including those from the Selection Committee and their organizations and the Technical Consultants may result in the Team's SOQ and/or Proposal being declared non-responsive and not eligible for further consideration.

**SELECTION COMMITTEE**

The Selection Committee for both the RFQ and RFP Phase may consist of representatives from Washington State University, Faculty, Staff, and the Department of Facilities Services, Technical Consultants, outside Industry Partners, Community Members or other applicable user groups. At this time WSU has assembled the following individuals to serve on the selection committee to evaluate proposals. No contact with selection committee members other than the Point of Contact is permitted. Owner reserves the right to add or remove Representatives at any time without notice.

**Voting Participants**

Jason Baerlocher, Senior Project Manager, Facilities Services

Jason is currently a project manager for WSU, a position he has held for the past 13 years. Prior to his time at WSU, he spent 14 years as a Project Manager for a commercial contractor focused mainly on negotiated, private sector projects. Jason has managed many Design-Build projects at WSU and is very involved in improving the way projects are procured, managed, and implemented at WSU. Jason will be involved throughout the project providing experienced leadership and helping create the culture necessary for a successful project.

Dennis Giles, Operations Manager / Interim Director, Facilities Services Vancouver

Dennis has worked for WSU Vancouver for the past 28 years. He started as an MM2 and worked his way to an MM3 then MM4 and now is the Operations Manager and Interim Director of Facilities. He has a Journeyman Electrical license for the State of Washington, prior to WSU he worked as an Industrial Electrician for 20 years in the Vancouver area. Dennis has been involved in most projects on the campus and has seen the campus grow and evolve during his time there.

Damien Sinnott, Vice Chancellor Tri-Cities

Damien currently serves as the Vice Chancellor for Finance & Administration on the WSU Tri-Cities campus and the Interim Vice Chancellor for Finance & Operations on the WSU Vancouver campus. He has been employed at WSU for just over ten years, prior to which he worked in the areas of law and public policy. In addition to his law degree, Damien earned his MBA from WSU's Carson College of Business, and is a proud Cougar. He will be the primary client for this Vancouver project and will be working closely with the team to define the project scope and requirements.

Sara Rauch, Director of Business Services Vancouver Finance and Operations

Sara has held progressively responsible positions in Finance & Operations at WSU Vancouver over the last 10 years, serving as Director of Business Services since 2022. Sara manages the campus budget and oversees several business services functions, including campus procurement, contracts, payroll, grant administration, travel, cashiering and asset management. Sara is also a WSU Vancouver alumna, and she cares deeply about projects that support the campus' evolving needs.

**OWNER CONSULTANTS/TECHNICAL SUPPORT NOT ELIGIBLE TO PARTICIPATE**

Due to their involvement in the preparation of the Pre-Design document the following consultants are not eligible to serve on a Design-Build Team; respondents are prohibited from contacting or communicating with any of the following consultants to solicit advice or information relating to the Project in any way, including but not limited to: technical, legal, financial, or contractual.

- Peter Meijer Architect, PC

**ABOUT WSU FACILITIES SERVICES**

Facilities Services is a service organization that plans, designs, constructs, operates and maintains the physical facilities and environments of the University at its Pullman, Vancouver, Tri-Cities and Spokane campus locations, as well as research stations throughout the state. With a dedicated staff of over 400 individuals, they also operate, maintain and improve the University's buildings, grounds, utilities and related services.

**II. PROJECT INFORMATION**

**DESCRIPTION**

The University is seeking a design-build partner who is committed to collaboratively developing a unique and tailored solution with the University stakeholders. The University is looking forward to working with a team which can develop a functional, and maintainable end product that works effectively and strengthens the campus.

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The nature of the WSU progressive design-build process is to work with a committed team of skilled designers and builders to develop the best solution for this project. WSU is not seeking a developed solution through the RFQ and RFP process but rather is seeking a team with whom we can collaborate and develop a successful solution that meets the needs of the campus.

The WSU Vancouver campus has two exterior structures in the core of campus that are in immediate need of repair. These items are the twelve exterior tiled columns on the Dengerink Administration Building and the Firstenburg Family Fountain both located on the south side of WSU Vancouver campus in the center core. Both structures were constructed early in the development of the campus and are approximately 30 years old with some basic maintenance upgrades over the years.

A Condition Assessment of the Dengerink Administration tile columns was performed in 2025 to identify potential solutions to repair these columns and to also verify that there were not significant structural problems.

Even though the Firstenburg Family Fountain has been repaired, and the water treatment system has been modified over the years to mitigate problems, this fountain paver system has deteriorated significantly causing safety concerns and the pavers are not stable. This area needs to be not only repaired but also improved as part of this project.

**SITE VISITS**

Both sites are open to public inspection by interested Design-Build Teams. However, the fountain is currently closed off from the public, if Teams want closer inspection of the site, WSU will provide reasonable access to the Project Site for Proposers, but site visits should be coordinated with Project Manager prior to the Statement of Qualifications submittal deadline.

**PROCUREMENT AND PROJECT MILESTONE SCHEDULE**

The anticipated schedule for procurement of the Project with construction completion date is indicated below:

- |   |                                       |
|---|---------------------------------------|
| <b>1. Issue Request for Qualifications (RFQ):</b>   | <b>January 29, 2026</b>               |
| a. RFQ Informational Meeting  | February 5, 2026, 1:00 pm PST         |
| Join Zoom Meeting from PC, Mac, Linux, iOS, or Android:   |                                       |
| <a href="https://wsu.zoom.us/j/91696443509?pwd=aVZlhl3J5oh3wlvSIX00JjVUAeHHQb.1&amp;from=addon">https://wsu.zoom.us/j/91696443509?pwd=aVZlhl3J5oh3wlvSIX00JjVUAeHHQb.1&amp;from=addon</a> |                                       |
| Meeting ID: 916 9644 3509   |                                       |
| Passcode: 332799  |                                       |
| b. Deadline for Questions and Clarifications:   | February 6, 2026                      |
| c. <u>Statements of Qualifications due:</u>   | <b>February 12, 2026, 3:00 PM PST</b> |
| d. Phone Interview, as needed:  | February 16, 2026                     |
| e. Announce Shortlisted Proposers:  | February 18, 2026                     |
| <br>  |                                       |
| <b>2. Issue Request for Proposals (RFP):</b>  | <b>February 24, 2026</b>              |
| a. RFP Informational Meeting:   | February 25, 2026, 4:00 pm PST        |
| b. Finalists Interviews:  | March 3-4, 2026                       |
| c. <u>RFP Submittal deadline:</u>   | <b>March 10, 2026, 3:00 PM PST</b>    |
| d. Announce Final Team:   | March 13, 2026                        |
| <br>  |                                       |
| <b>3. Award of the Agreement:</b>   | <b>March 19, 2026</b>                 |
| <br>  |                                       |
| <b>4. Construction Completion:</b>  | <b>August 2026</b>                    |

**GUARANTEED MAXIMUM PRICE (GMP)**

The Guaranteed Maximum Price (GMP) Design-Build budget for this Project will be \$700,000.00. The GMP shall include all design and construction costs, contingencies, indirect and reimbursable expenses, and fees to complete the Project. The GMP does not include Washington state sales tax, see Section 00 50 00 – Agreement between Owner and Design-Builder.

**III. STATEMENT OF QUALIFICATION REQUIREMENTS AND CRITERIA**

**STATEMENT OF QUALIFICATIONS SUBMITTAL**

The SOQ submitted by responding Design-Build proposers shall include information documenting how the Design-Build Team meets the evaluation criteria below to achieve the collaborative nature of WSU progressive Design-Build process. SOQ elements will be evaluated using the weighted distribution identified below. Each Team's SOQ shall be in PDF format, with the page size set to 11 x 17 (A3) and limited to two pages (when printed) for all requested submittal information except for the Design-Build Team Resumes and the Safety, Financial, Legal. Design-Build Team resumes shall be submitted on a single PDF page set to 11 X 17 (A3) (no other information may be included on this third page of the statement of qualifications). Safety, Financial, Legal responses shall be submitted as a separate 8.5 X 11 page (no other information may be included on this fourth page of the statement of qualifications). Font size to not be less than 10 point, no links within the content will be reviewed, and any pages beyond the four pages will not be reviewed.

**1. Design-Build Team Organization and Responsibilities**

- a. Title with project identification.
- b. Clearly identify Design-Build Point of Contact name and address, including email and phone number for correspondence throughout the procurement process.
- c. Describe the proposed Design-Build Team for both design and construction portions of the Project, including team members, the organization, and the responsibility of each team member.
- d. Include a visual element that shows the proposed relationship of the entire Design-Build Team.
- e. Provide abbreviated resumes of the key individuals working as the Design-Build Team. Resumes to focus on experience relevant to this project and why they are being included as part of the team. (See note above for specific page submission requirements of resumes).

**2. Design-Build Team Assembly**

- a. Provide the proposed Design-Build Team members' specialized experience and competence in managing aggressive scheduled projects in high traffic locations of similar size.
- b. Demonstrate proposed members experience on past collaborative projects and how they will work together to complement each other's strengths on this project.
- c. Explain how you formed your team and how you think this team is uniquely qualified to execute this project.

**3. Project Approach**

- a. Describe your overall approach to delivering this project.
- b. Describe the Teams approach to developing and managing the scope to the target budget and schedule.
- c. Contracting approach with consultants and trade partners.
- d. Affirm that the terms and conditions of the Contract and General Conditions issued with the RFQ are acceptable, or if the Proposer takes exception to the documents the Proposer must specifically describe the reasons for the exceptions and provide alternative language for consideration by the University. The University makes no commitment that it will modify any of the terms of the Contract or General Conditions.

**4. History of Inclusion of Underutilized and Small Firms:**

- a. Summarize the core concepts of your company internal and external inclusion plans. Briefly identify any strategies, resource commitments, and steps you take to address access to opportunities, capital and training for small and underutilized within your firm, sub-consultants, subcontractors, suppliers, etc.

Small and Underutilized Design-Build Proposers respond to the following question b. only. All other Design-Build Proposers respond to questions c. below:

- b. Provide three example case studies which do not have to be part of the projects noted above to represent the DB team's past performance in utilization of certified small and underutilized businesses. Include as many of the items listed below in each case study as possible:
  - a. Firm Name
  - b. Subcontracted Tier

- c. Type of Work Performed
- d. Certification Type
- e. Contract Value
- f. Length of time in business at the time of the project.
- g. How many times have you contracted with them previously or since this project?
- h. What did you do to make them successful? Or not?
- i. Other items of interest.

**5. Safety, Financial, Legal – Pass/Fail**

- a. Provide the safety and accident prevention record of the Design-Builder. Include other relevant information that documents their safety record, including TRIR and EMR ratings.
- b. Provide a list of all OSHA, WISHA, or other state safety agency citations and their dispositions for the past five (5) years.
- c. Provide a summary of the Design-Builder’s accident prevention program.
- d. List the state of Washington design and construction licenses and registrations held by the Design-Build Team, the lead contractor and designer-of-record.
- e. Provide evidence from a surety or insurance company (with a Best’s Rating of A minus and VIII or better by A.M. Best Co.) stating that the Design-Builder is capable of obtaining separate performance and payment bonds in amounts not less than the GMP, which bonds will cover the Project and any warranty periods. If the Design-Builder is a limited liability company, joint venture or any form of partnership, specifically identify how bonds will be obtained and which member(s) and/or partner(s) will be providing such bonds.
- f. Describe any project that Design-Builder, lead contractor or designer-of-record were involved in within the past five (5) years that resulted in: (a) the assessment of liquidated damages against one of such parties; (b) one of such parties having received a notice to cure a default due to the party’s non-performance or poor performance of the underlying contract; or (c) one of such parties being terminated for cause.
- g. Disclose past or current bankruptcies, convictions, debarments, or suspensions involving Design-Builder, the lead contractor and the designer-of-record.

**STATEMENT OF QUALIFICATIONS EVALUATION**

The University, through a Selection Committee, will review SOQs submitted in response to this RFQ based on the evaluation criteria and weighting identified herein. The University reserves the right to reject any or all SOQs and may also check references from others not identified in the SOQ.

Statements of Qualifications will be evaluated in accordance with the following weighted distribution:

1. Design-Build Team Organization and Responsibilities	35 points
2. Design-Build Team Assembly	25 points
3. Project Approach	30 points
4. History of Inclusion of Underutilized and Small Firms	10 points
5. Safety, Financial, Legal	Pass/Fail
Total	100 points

**STATEMENT OF QUALIFICATIONS SUBMISSION AND DEADLINE**

Any addenda issued for this RFQ will be published at the following website address:

<https://facilities.wsu.edu/alt-pub-works/>

Respondents are responsible for checking the website prior to the submission of their SOQ for any addenda. If you are unable to download the addenda notify the Point of Contact. SOQs must be submitted via email in PDF Format no later than **3:00 PM PST on February, 12, 2026**. SOQs should be emailed to [contracts@wsu.edu](mailto:contracts@wsu.edu) and copied to [jason.baerlocher@wsu.edu](mailto:jason.baerlocher@wsu.edu). A confirmation of receipt will be sent to the

submitting party, and a list of responding firms will be posted at the website above shortly after the submission time has passed. Respondents are responsible for ensuring and confirming receipt of the SOQ by the deadline stated above. SOQs received after the deadline will not be considered.

#### **SELECTION OF RFP SHORTLIST**

The Selection Committee will select the three highest ranked finalist proposers after a thorough review. These candidates will be invited to proceed to the RFP phase of the selection process.

If clear determination of the shortlist is not possible based solely upon SOQ's, the University may, at its discretion, either call respondents or schedule a virtual interview.

During the call the Design-Build proposers will be asked to clarify information about their capabilities and qualifications. The pre-finalists may not receive notice ahead of this potential phone interview and extensive preparations on the part of the Design-Builder is expressly discouraged for this potential interview.

The University may invite the highest ranked respondents (no more than five) to a scheduled virtual interview where Design-Build proposers will be asked to present more detailed information about their capabilities and qualifications. The pre-finalists will be responsible for paying all their expenses in preparing for and attending their interview.

#### **PROTEST PROCEDURES**

Design-Builders shall provide written notification to the Vice President of Facilities Services, Capital of any protest within four (4) business days from the date the proposer was notified of the selection decision. Any protest received more than four (4) business days from the date notification was made shall not be considered.

### **IV. RFP SELECTION PROCESS**

#### **RFP RESPONSE PERIOD**

The RFP will include additional information about the Project including any additional technical requirements the University might have, operational elements, and target budget details for design and construction of the Project. The RFP Response will place emphasis on the design-build teams' approach to the project including the following: design, contracting, cost control during design and construction, schedule management, and quality control, along with subconsultant and trade partner selection.

An important element of this RFP stage of the selection will be the interview, which will be 1 hour in length and held virtually. The goal of this interview is to understand the working relationship and design process of the design-build team and assess the team's approach to collaboration.

Finely presented designs are specifically not to be a part of this interview and are believed to be premature at this stage of the project. Rather, the University team wishes to understand the nature of the design-build teams' process and how the design-build team is able to deliver the project within the established constraints. Issues relevant to the interview are an understanding of critical drivers, the project cost model, and the development of alternatives and priorities for evaluation by the stakeholders. This includes the team's approach to deliverables during the design progression to demonstrate the team's approach to deliver within the established GMP. The design-build proposer will have limited time to prepare for the interview and this is intentional, as the University wishes to respect the investment made by proposers pursuing this project.

The University seeks to engage with the specific individuals with whom we will be working with during the design-build process. Consequently, design-build proposers shall limit attendees at the interview to those team members who will truly be involved in the development of the project, with no more than 4 representatives in total. At a minimum WSU will attend the interview with the entire Selection Committee, potentially bringing key stakeholders, as appropriate.

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The finalist proposers will be responsible for paying all their own expenses associated with the Finalist Interview.

**REQUEST FOR PROPOSAL EVALUATION**

Proposals will be evaluated in total to determine which, in the opinion of the WSU Selection Committee represents the best overall value for the university based on the requirements of the RFQ, RFP and any addenda published by WSU.

Proposals submitted by finalists will be evaluated in accordance with the following weighted distribution:

1. Team Dynamic	40 points
2. Design and Engineering Approach	35 points
3. Execution Plan	35 points
4. Project Specific Inclusion Plan	5 points
5. Schedule	20 points
6. Cost Analysis / Fee	10 points
7. Proposal Requirements	5 points
<b>Total</b>	<b>150 points</b>

**HONORARIUM**

Progressive Design-Build reduces the submittal efforts by the Design-Build team. The University acknowledges that there is a limited level of design required by the proposers to prepare for the Finalist Interview and would like to generate meaningful competition among proposers. Therefore, an honorarium in the amount of \$1,500.00 will be paid to each of the unsuccessful proposers upon award of the contract to the successful team.

**CONTRACTING PROCESS**

The final Design-Build contract shall be awarded in accordance with the processes and requirements set forth in the RFP and based on the procedures outlined in RCW 39.10.330. The selected finalist team will be promptly awarded an agreement.

WSU's Design-Build Agreement is characterized by Design Review Packages authorizing Design-Builder to proceed with each phase of the Project:

- Agreement Execution (based upon Project Execution Plan)  
Requires payment and performance bonds, insurance, and retention option for the entirety of the GMP (inclusive of sales tax). Design-Builder shall begin design in collaboration with Owner.
- Design Review Package: Project Confirmation Milestone  
Milestone where the project intent, concept, program, goals, priorities, target value, and target schedule have been established to Owner's satisfaction. Project Manager authorized continuation to next phase of Design.
- Design Review Package: Design Documents Milestone  
Milestone where the design has been completed to Owner's satisfaction. The trade partners are onboard, cost, scope and schedule have been defined, and the Design-Builder is ready to complete the Construction Documents. Project Manager authorizes continuation into the remainder of design and construction for the project.

**V. SUPPLEMENTAL INFORMATION**

**CONTRACTING FORM**

The University will use a Design-Build, Cost plus fee with a GMP which is included herein for Design-Builder's review.

**PUBLIC DISCLOSURE**

This procurement will follow the newly approved Design-Build legislation amending RCW 39.10.330 and 39.10.470 pertaining to public disclosure:

“Proposals submitted by Design-Build finalists are exempt from disclosure until the notification of the highest scoring finalist is made in accordance with RCW 39.10.330(5) or the selection process is terminated.”

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END OF REQUEST FOR QUALIFICATIONS