

Sustainable Horticulture in Fruit Production



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Outline

- **What is sustainable agriculture? (definition, strategies)**
- **Sustainability issues in fruit production**
- **Has fruit production become more sustainable? (IFP, organic, comparisons)**
- **Future sustainability**



Sustainable Agriculture

“A long-term goal”

***Economically
Viable***

***Environmentally
Sound***



**A 3-legged
stool**

**Not a set
of farming
practices**

**Meet the needs
of today
without
compromising
the ability of
future
generations to
meet their
needs**

Socially Acceptable

Three Major Strategies for Sustainability

- **Efficiency**
(water, spray, nutrients)
- **Substitution**
(IGRs, microbes for organophosphates)
- **Redesign**
(perennial polyculture)

(McRae et al., 1990)

Redesigning Farming



Albert Smith farm, southeast Minnesota

Redesigning Agroecosystems

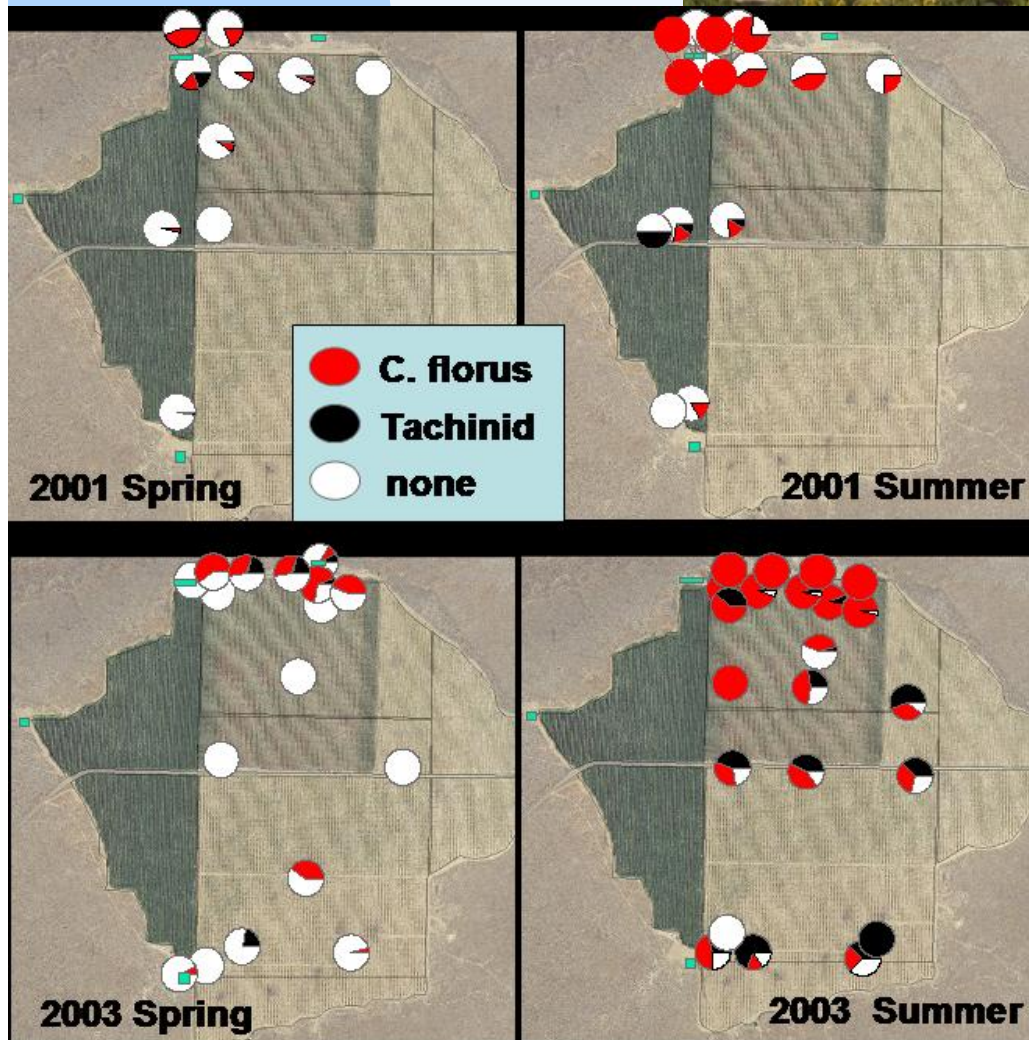


‘Pedestrian’ orchard benefits:

- **economic (faster returns, higher quality fruit, lower labor costs for maintenance)**
- **environmental (better IPM)**
- **social (less ladders, less worker injury)**

Trade-off: more sunburn ?

Redesign with Rose Gardens



Rose gardens planted in 2000;
parasitism increases thru the
summer and has increased
from 2001-2005

Courtesy: T. Unruh

How do we measure sustainability in agriculture?

System comparison studies

- long term studies
- do they use the latest technology?

Established standards

- soil erosion (tolerable soil loss)
- water quality (10 mg/L nitrate)
- pesticide residues, worker exposure

Indices – soil quality, Env. Impact Quotient

Economics – profitability, new farmers

Social – family farms, community impacts, food quality and human health

No single unifying measure

Global Sustainable Ag Trends

Production

IPM / Biocontrol of pests

Organic farming

Water quality protection (pesticides, nutrients, pathogens)

Biodiversity enhancement on farms

Marketing

More product identity – ecolabels, wine grape sustainability code, fair trade, country of origin

Social accountability in business - SASA; sustainable business practices

Sustainability Issues in Fruit Production

- Economic -

WSU study – high density Fuji apple, 40 ha farm

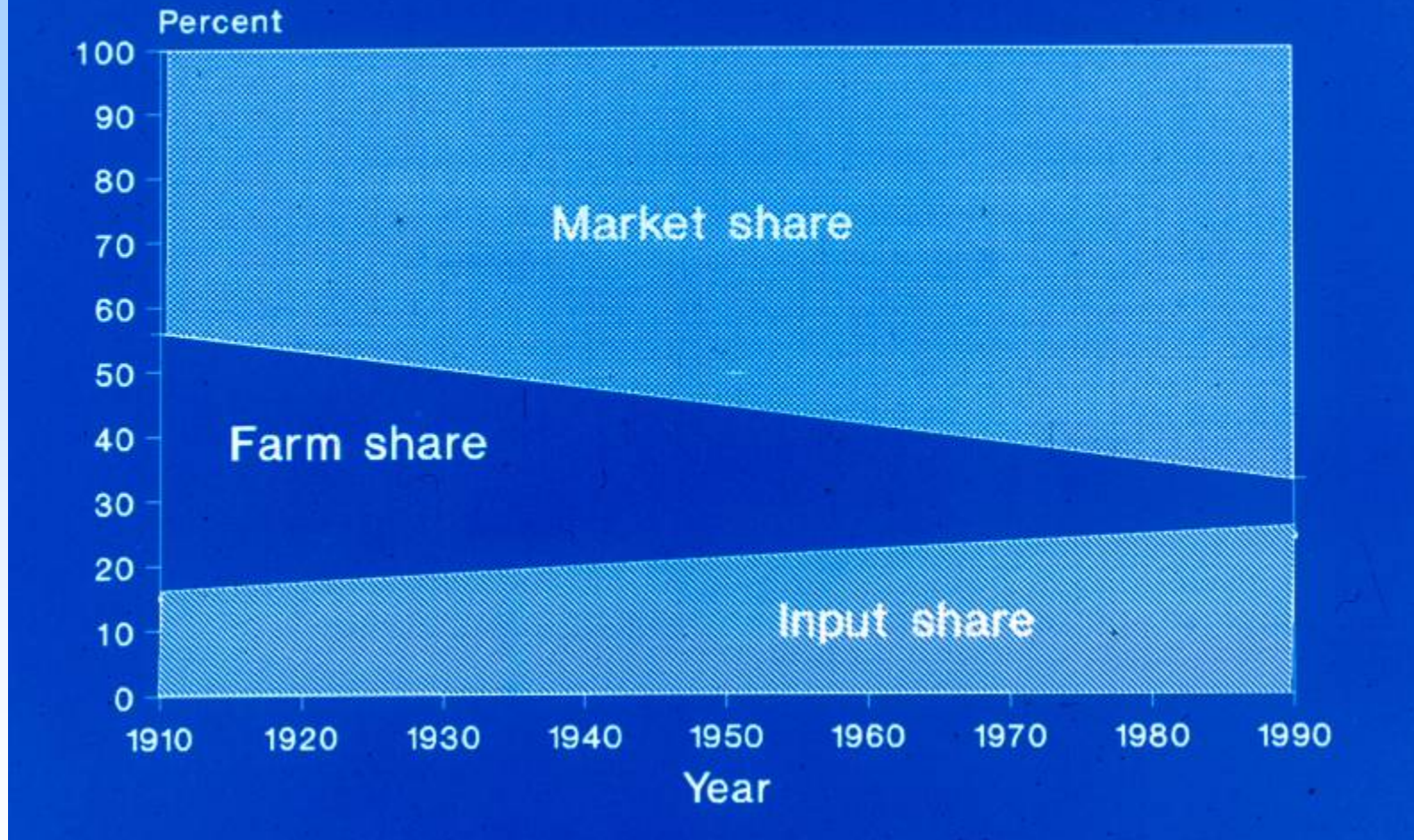
Variable costs	\$7350 / ha
Fixed costs	\$6867 / ha
Labor	\$ 3.12 / box
Total growing + harvest	\$10.28 / box
Warehouse costs	\$ 7.50/ box
Breakeven	\$17.78 / box
Ave. price 2000	\$12.75 / box
Loss	\$6916 / ha

1995-2002 – price > breakeven in 4 of 8 years

(Schotzko, 2004)

Sustainability Issues

Marketing, Input, and Farm Shares of Food System Dollars



Sustainability Issues in Fruit Production

- Environmental -

Pesticides

Water quality, quantity

Energy

Atmosphere (e.g. methyl bromide)

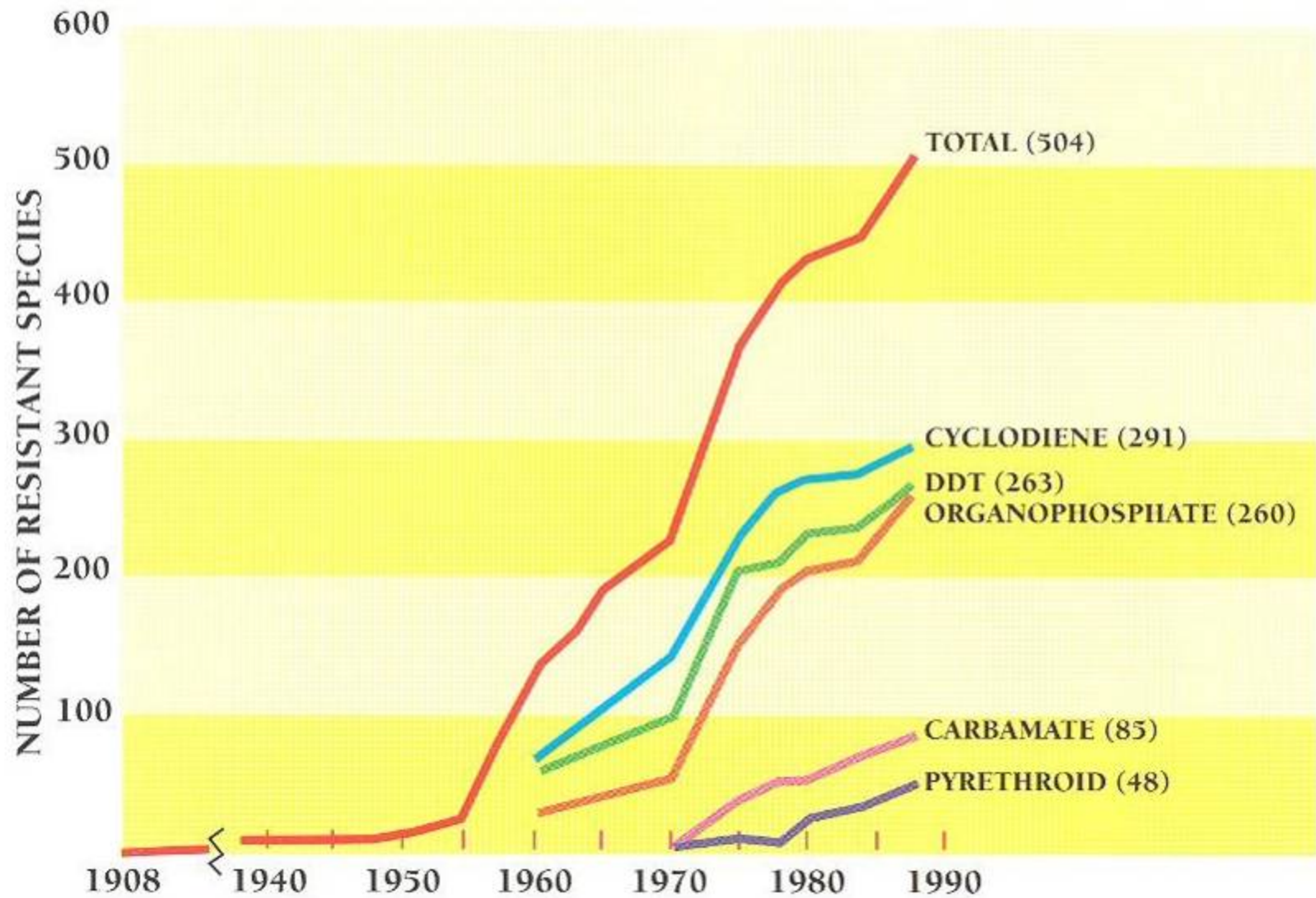
Biodiversity, habitat

Loss of farmland, urbanization



Sustainability Issues - Environmental

INSECTICIDE RESISTANCE



(Source: US EPA)

Social Sustainability

Family farms

Rural communities

Food security

Next generation of farmers

Farm workers

Human health

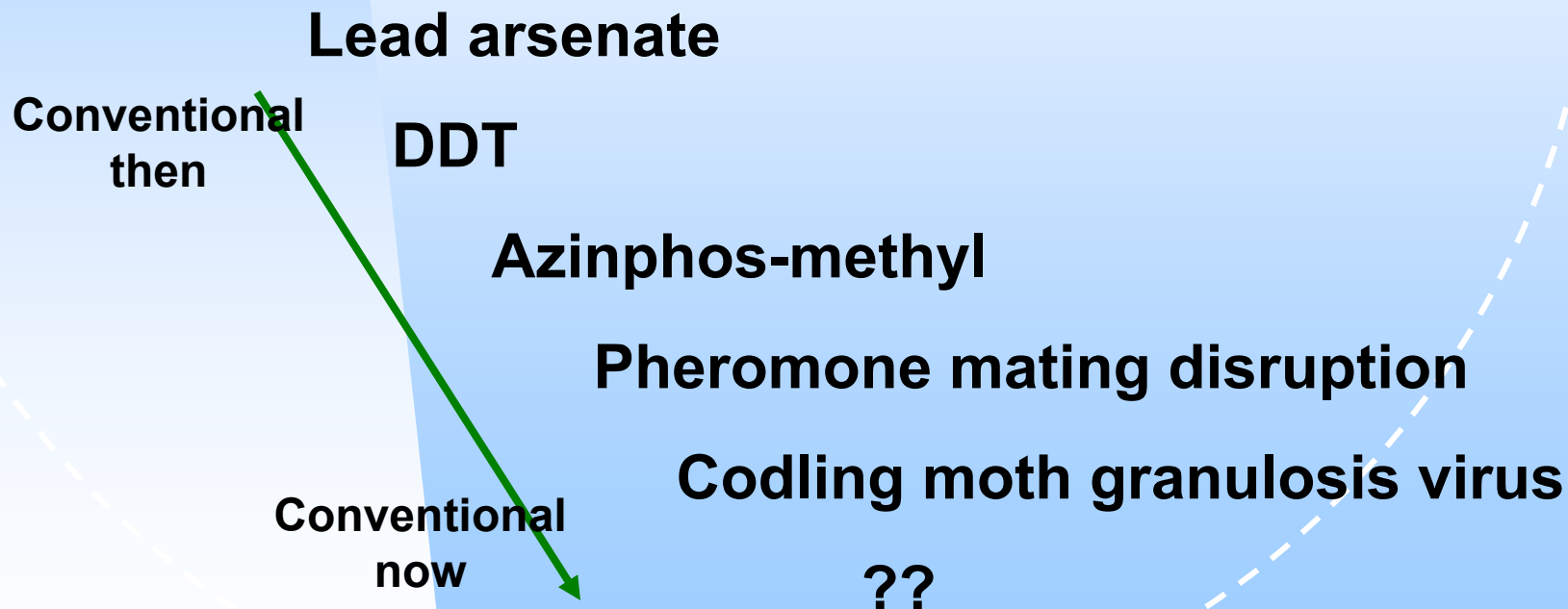
Fair trade



Has fruit production become more sustainable?

Pest management successes – IPM, biocontrol, reduced risk products

Apple - *Cydia pomonella* control – change over time



Has fruit production become more sustainable?

IPM and Biocontrol in Washington Apples

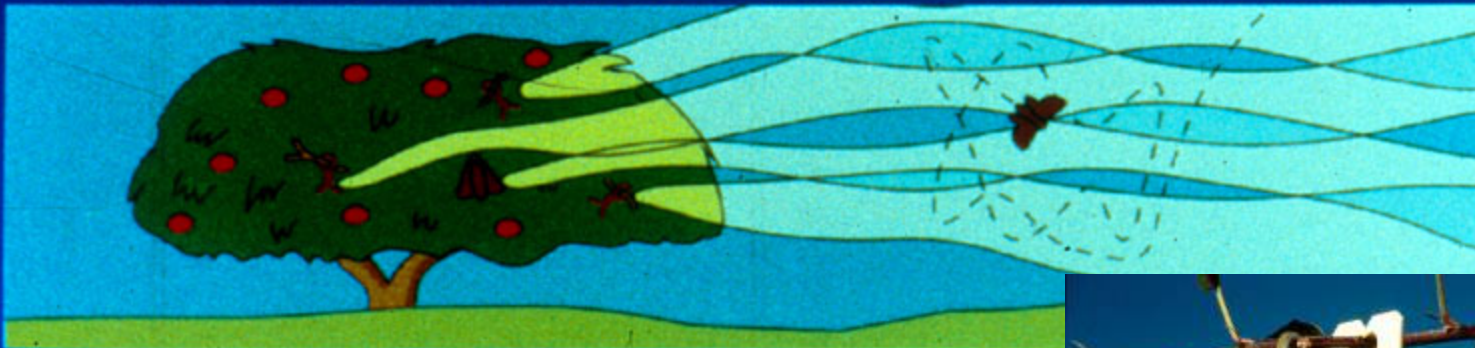
<u>Pesticide</u>	Total kg a.i./yr	
	<u>1989</u>	<u>2000</u>
Guthion	193,270	117,680
Dimethoate	5,410	60
Malathion	28,820	1,730
B.t.	370	11,090
Spinosad	n.a.	3,000

<u>Practice</u>	<u>% growers using</u>	
Field monitor	91	99
Econ. threshold	37	92
Use biocontrols	34	81

Pheromone Communication



Pheromone Confusion

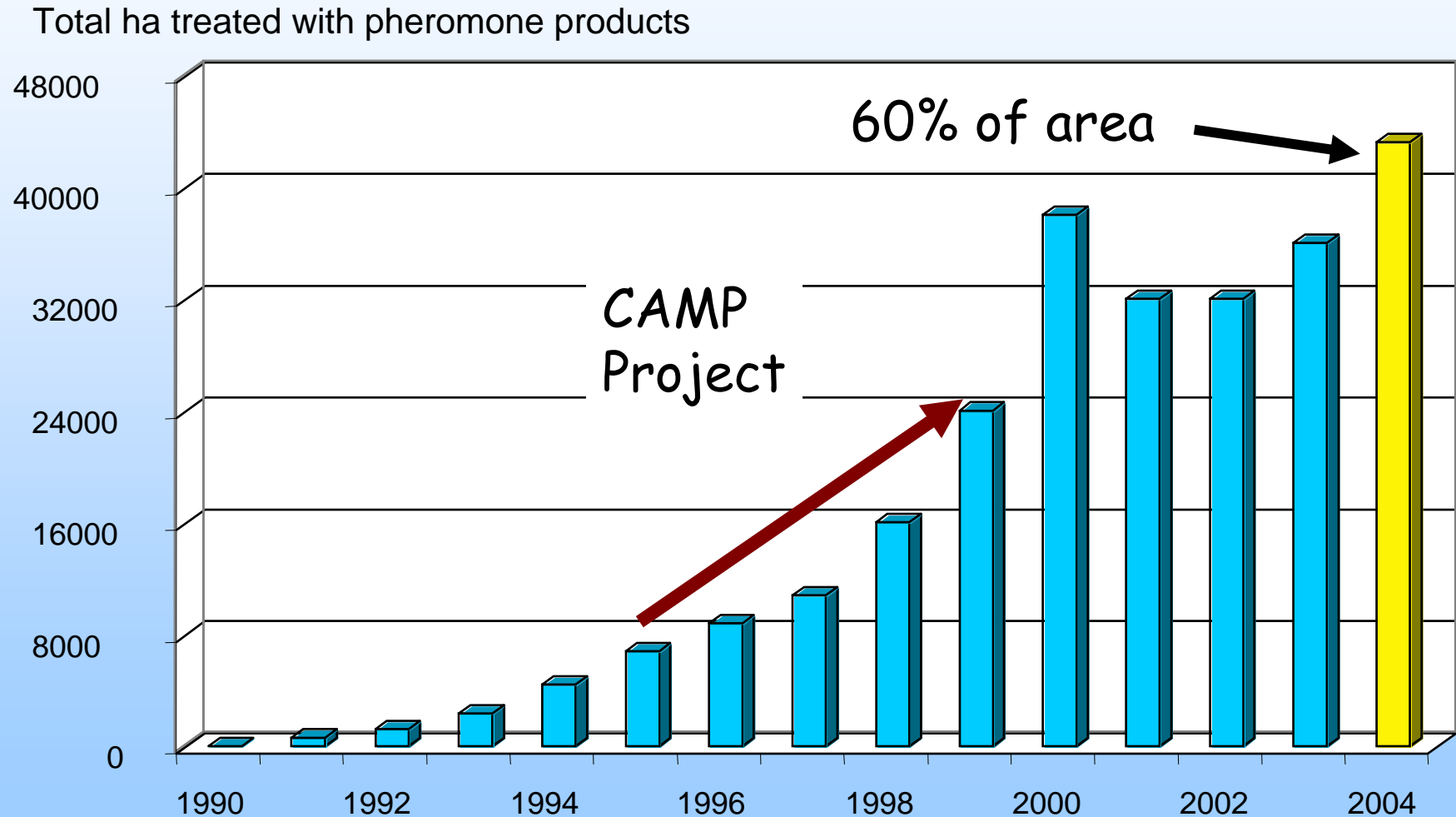


Mating Disruption in Apples



Pheromone dispensers

Codling moth pheromone products uses in Washington apple and pear orchards



Source: J. Brunner

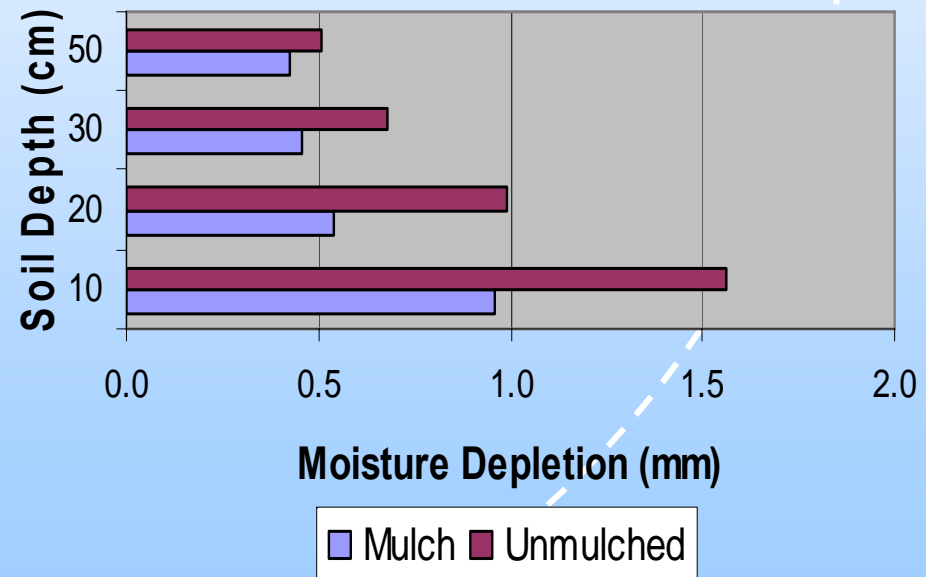
Has fruit production become more sustainable?

Water conservation – micro sprinklers, drip irrigation, soil moisture monitoring, deficit irrigation

Evaporative cooling ?



Effect of Orchard Mulching on Soil Moisture Depletion



Has fruit production become more sustainable?

US per capita fresh fruit consumption 1970-2004:

Apple – no change

Banana +48%

Orange -33%

Grape +177%

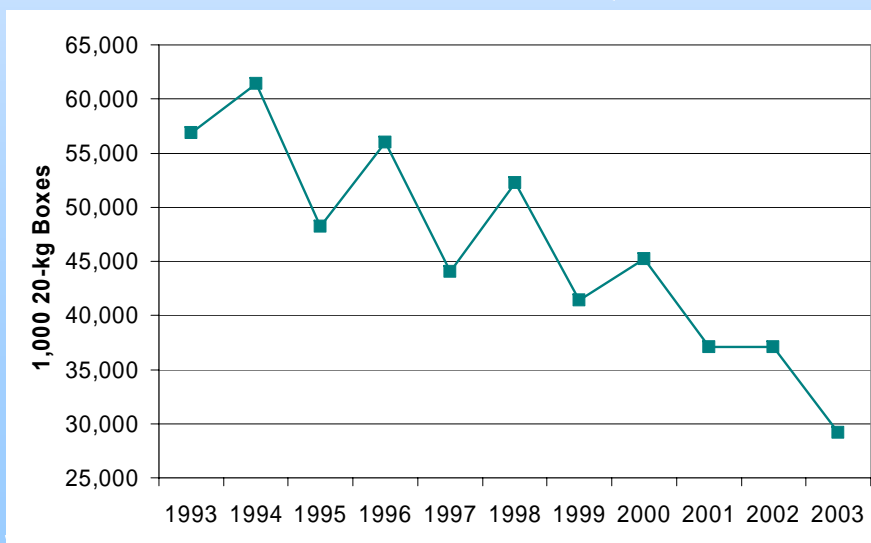
Total +24%

Greater emphasis on fruit and vegetable consumption

– ‘Five A Day’ campaign

Growth in pre-sliced fruit – meets the convenience factor, healthy snack food

New fruit varieties, more focus on flavor



Has fruit production become more sustainable?

Two established approaches:

Integrated Fruit Production (IFP)

Organic farming

Similarities:

- Emphasize bio-intensive management, whole system
- Use guidelines, standards, certification, label identity
- Restrict materials

Differences:

- IFP focus on IPM, organic focus on soil
- Synthetics generally not allowed in organic, fewer tools
- Organic standards more rigid, less adaptable to locale
- Organic more widely known by consumers, higher price
- No GMOs in organic

Integrated Fruit Production (IFP)

Framework, guidelines and principles developed by IOBC (1993)

- Crops
- Nutrient management
- Soils
- Biological diversity and landscape
- Pest control
- Product quality

Strong emphasis on Integrated Pest Management (IPM) and biocontrol

Many regional, national programs for pome fruit, stone fruit, grapes

Integrated Fruit Production (IFP) Experience

- Driven by Europe (40% of apple and pear acreage in IFP, 1994), markets demanded IFP fruit
- Exporters to Europe developed IFP programs (NZ, S. Africa, Argentina)
- Europe has good infrastructure for IFP
- IFP has helped reduce production costs
- No price premium to growers; government subsidies are key



'Sandwich' system

Integrated Production in the US

- **Confusion, competition with “organic”**
- **Provides a positive message about agriculture**
- **Some price premiums in other foods (beef, vegetables)**
- **Some success with market access for fruit (Food Alliance, Salmon Safe)**
- **Increased interest in wine grapes**
- **Infrastructure not developed**



Impacts of IFP

- **Pesticide reduction (50%, New Zealand)**
- **Resistance management, more biocontrol (apples, Italy)**
- **Water conservation (50%, USA)**
- **Improved yield (+26-45%, Canada)**
- **Reduced costs (bananas, Costa Rica)**



Organic Agriculture

- Accounts for ~2% of food sales, <0.01% of ag land in US
- Over **10%** of ag land is organic in some European countries, >5% of food sales
- Organic food sales growing at 20% per year
- Legally binding certification systems worldwide
- Strong consumer recognition, unclear understanding
- Focus on soil health, natural materials
- Fewer tools, often less durable or effective



Clover living mulch

Organic Fruit Production

Sensitive to agroclimatic conditions; often less pest and disease problems in semi-arid regions

Higher cost: fertility, pest control, labor

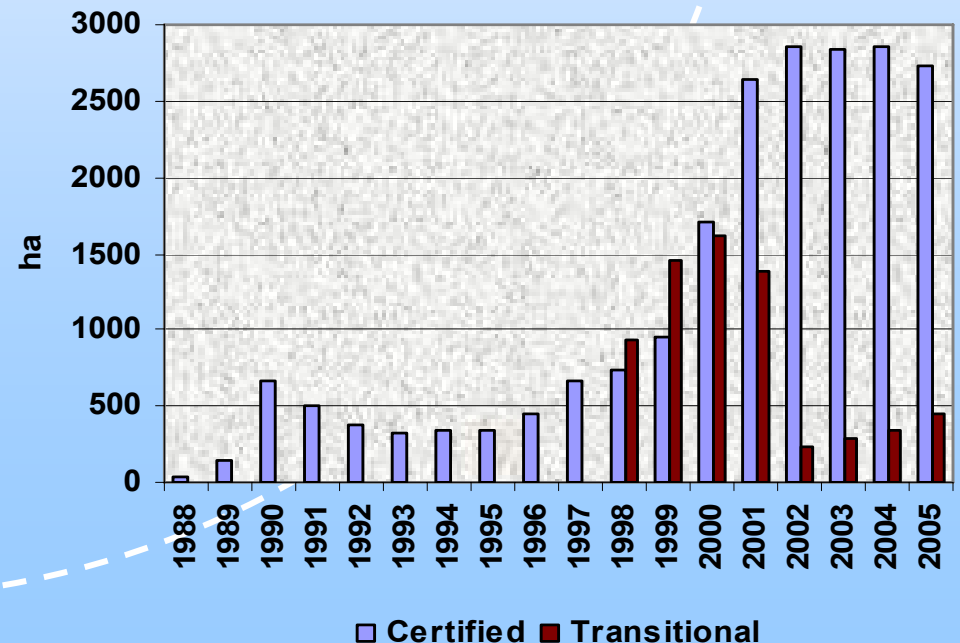
Yields, quality – similar to conventional in Washington; up to 50% reductions in more humid regions

IPM, biocontrol progress benefits organic

Need price premium; but often more profitable

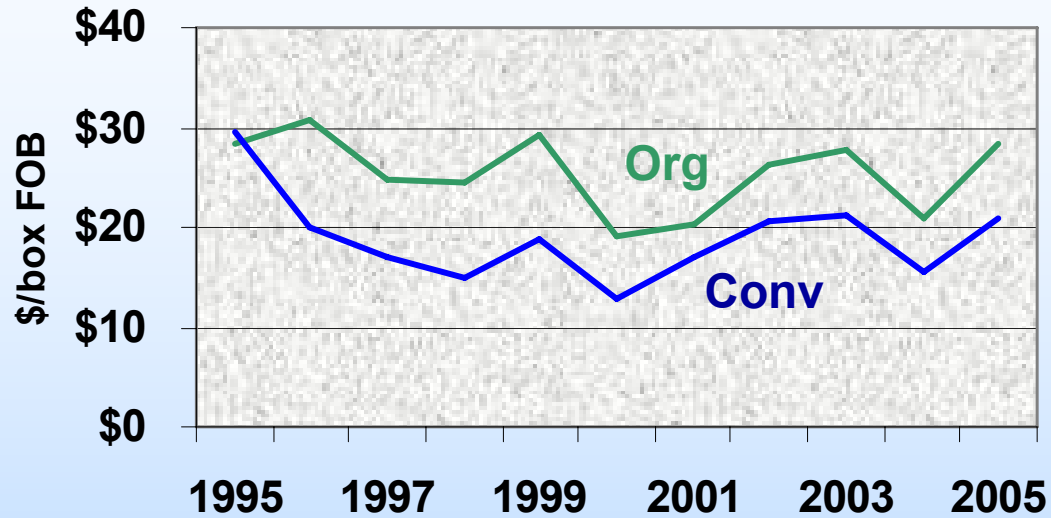
Requires higher level of management

Organic apples in WA

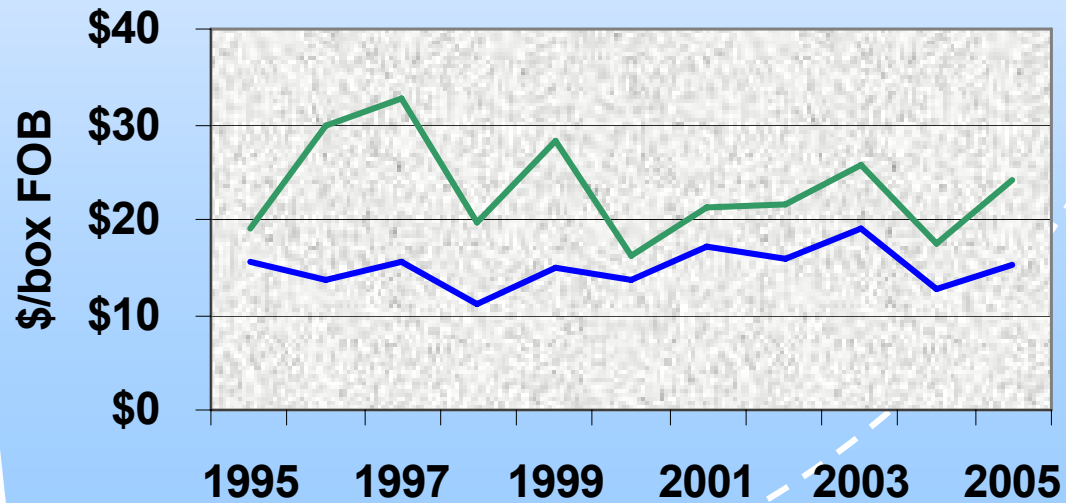


Apple Price Trends – Washington State, USA

Fuji



Golden Delicious



— organic — conventional

WA Growers Clearinghouse data



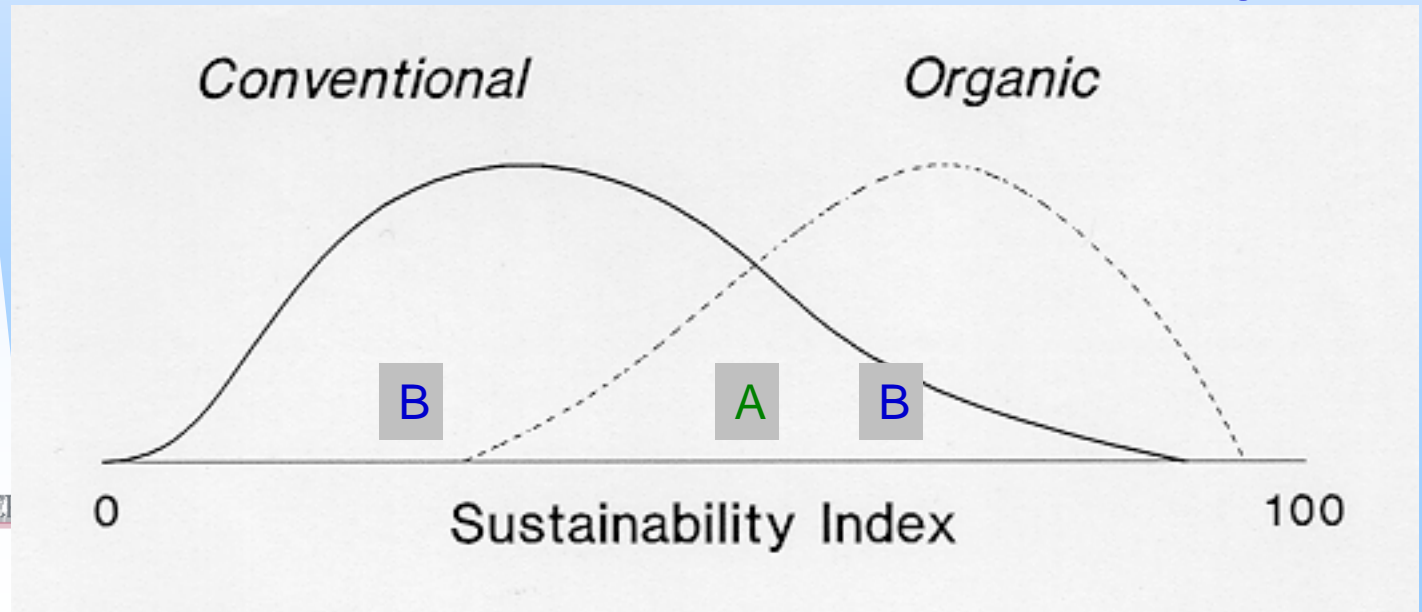
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EXTENSION

... From to Free.

Organic and Sustainability

- Organic farms vary in their sustainability, as do conventional
- Organic farm A might be more or less than conventional farm B
- Organic farms are more likely to be more sustainable than conventional

Hypothetical distribution of farms on a sustainability index



The European Experience

Indicators	++	+	0	-	--
Ecosystem		X			
Soil (erosion, OM)		X			
Ground and Surface Water (leaching)		X			
Climate and Air			X		
Farm Input and Output (nutrient, water, energy use)		X			
Animal Welfare and Health			X		
Quality of Produced Food		X			

Legend: ORG compared to CONV: ++ much better, + better, 0 same, - worse, -- much worse

Stolze et al, 2000: The Environmental Impacts of Farming in Europe

Nitrate Leaching Rates - Europe

Reduction in nitrate leaching
from organic farms compared
to conventional

Authors

>50%

Smilde (1989)

>50%

Vereijken (1990)

57%

Paffrath (1993)

40% (sand)
0% (loam)

Blume et al. (1993)

50%

Reitmayr (1995)

40%

Berg et al. (1997)

64%

Haas (1997)

Sustainable Ag Trial – California

Conv. 2 yr, Conv. 4 yr, low input, organic – 12 year study

Yield difference never more than 10%

Cover crop – increased summer infiltration 2x, decreased winter runoff >10x

Conv. Lost 10x more applied N than low input, 5x more than organic



	<u>N input</u> <u>(kg/ha)</u>	<u>Loss of applied</u> <u>N (%)</u>
Org	1924	4.6
Low	1550	2.4
Conv 4	1827	22.3
Conv 2	1584	28.5

(Huyck et al., 2003)

Effect of apple orchard management system on sustainability indicators

WSU Orchard Systems Trial - Washington, USA

	<u>Conv.</u>	<u>Integrated</u>	<u>Organic</u>
Total energy input (MJ/ha)	516,489	488,661	445,328
Environmental impact rating	2,893	2,211	466
Soil quality rating	0.70	0.81	0.83
TCSA 6th leaf (cm ²)	28.0	28.2	28.5
Fruit yield 1996-99 (MT/ha)	210	205	198
Variable costs (\$/ha/yr)	10,145	9,666	9,124

Organic Orchards in the Northeast USA

Pest Management Costs IFP vs. Organic Apples - 2004

Cost category	IFP (US\$/ha)	Organic (US\$/ha)
Spray products	\$961	\$2,198
Spray labor	\$768	\$889
Hand thinning	\$684	\$929
Cultivating		\$57
Fruit washing		\$1,754
Totals for year:	\$2,413	\$5,827

(Merwin et al., 2005)

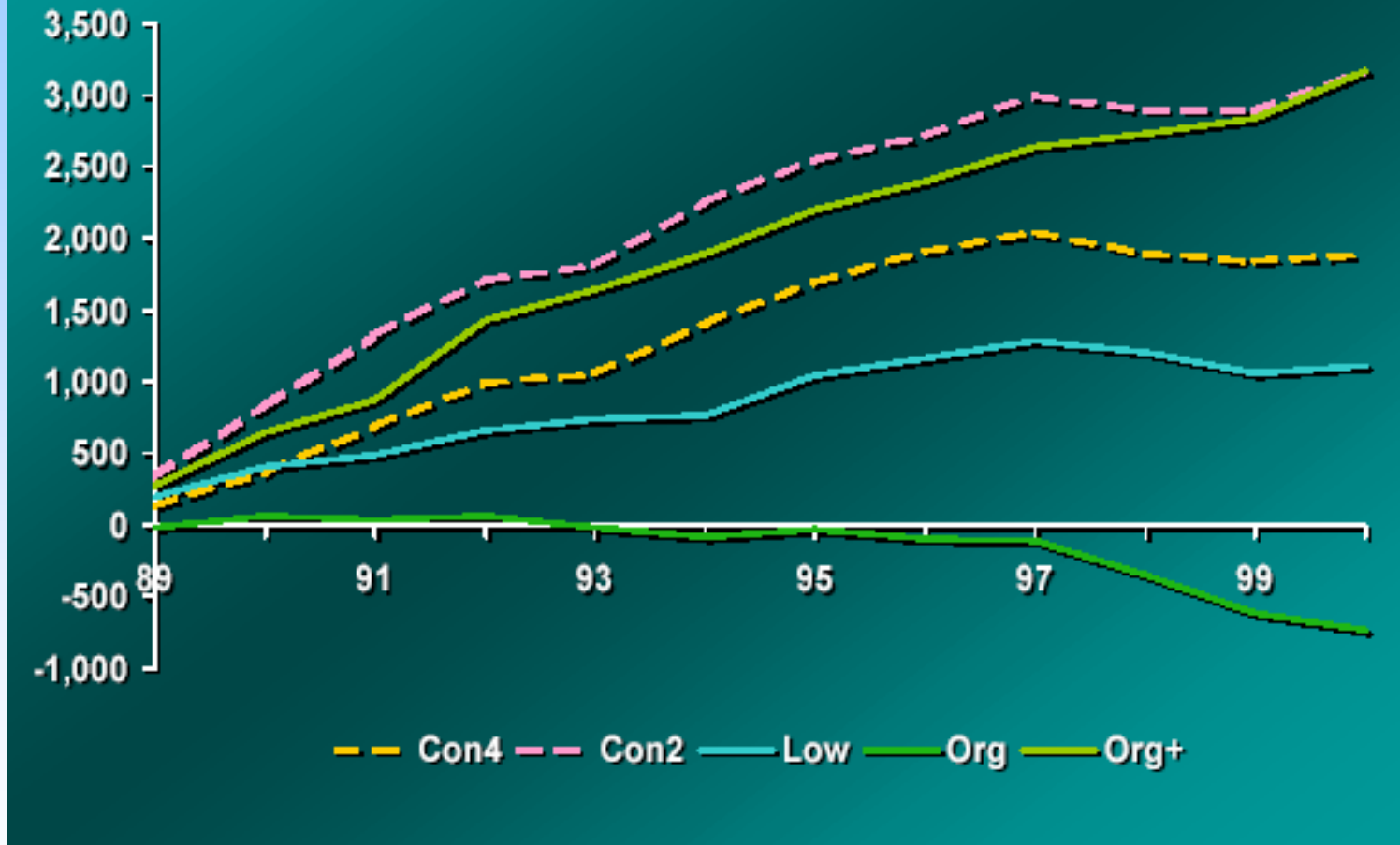
Environmental Impact Quotient
 -- Red Delicious apple, New York State,
 USA Conventional IPM Organic

938 167 1799

(Kovach et al., 1992)

Whole Farm Cumulative Net Returns

(dollars per acre)



Sustainable Ag Trial – California

Ecolabels for Sustainable Production



Marketing sustainability:

- Know your consumer
- Clear, credible message
- Distinguish self-interest, altruism
- Benefits to growers in addition to price premium



Importance of environmental sector to consumers

(% responses very high and high)

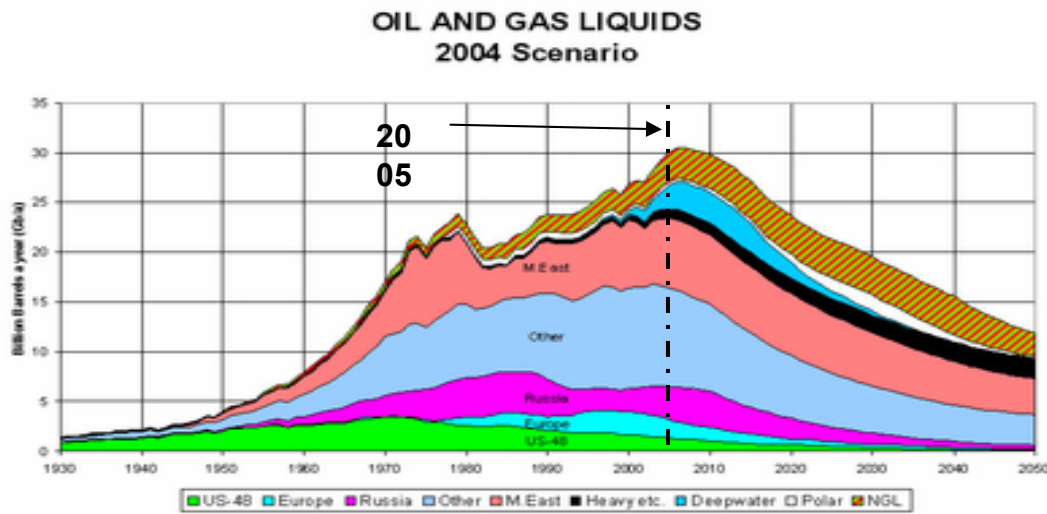
<u>Environmental Sector</u>	<u>Total</u>
Water	57
Air	22
Habitat	11
Soil	6
Energy	5

(Hartman, 1997)

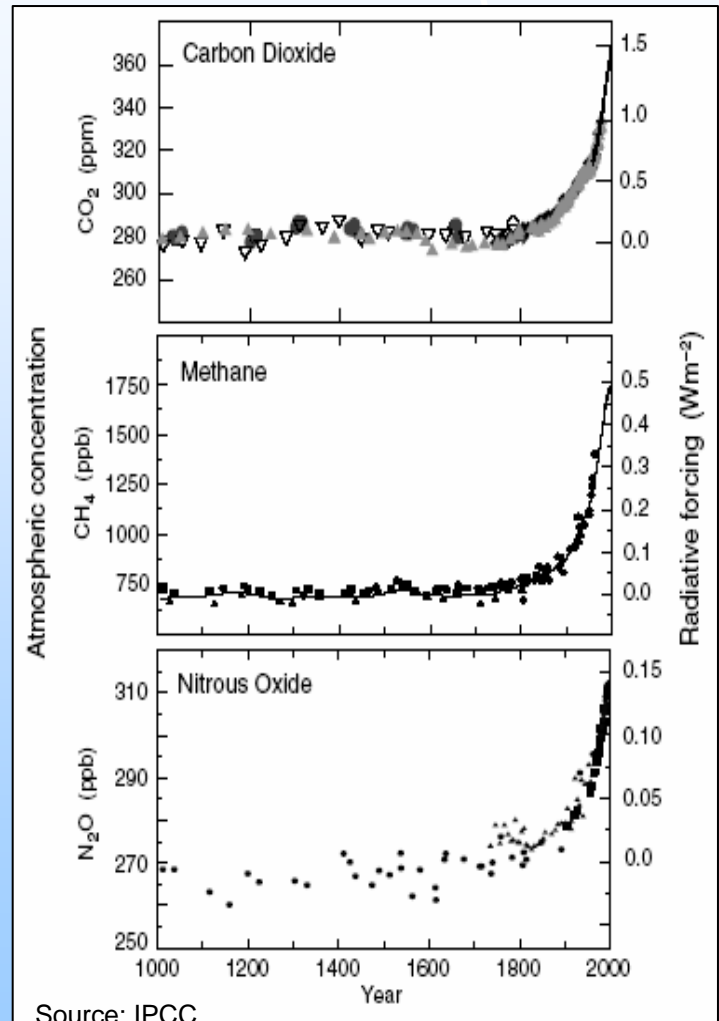
Future Sustainability

Mega-trends:

- Peak oil
- Climate change



Campbell, C. 2004



Future Sustainability

Likely trends:

- Mechanization to reduce labor
- Nutritional / nutraceutical content
- Greater importance of 'local'
- Blurring of lines – conventional vs. organic – more integration of good ideas
- Is IFP or Organic more sustainable?

**Ultimate impact = sustainability gain x area
(e.g. 100% IFP in New Zealand apple, 50%
pesticide reduction; 5% organic apple in WA)**



Mechanical cherry harvest